



Jurupa continue to expand their ERP resource capabilities

Recognized as a leading enterprise software solution provider, IFS develops and delivers ERP, EAM, FSM and ESM to businesses worldwide. IFS are growing at 3x the market average as they bring the next generation of cloud-based enterprise software to companies all over the world.

The challenge

In early 2020, Jurupa received an introduction from an IFS Gold Partner to a Global Consulting Director at IFS who was encountering significant challenges in identifying the right employees for his business unit.

The Director in question had explored numerous channels to date, including specialist headhunters, consultancies and partner organisations, yet none had proven successful in his search. Jurupa were recommended as a highly proactive, nimble and focused search firm who had an ability to uncover the proverbial “needle in the haystack” and despite having no prior experience in the ERP ecosystem, Jurupa set to work and quickly produced a high quality shortlist which lead in a quicker than expected timeline to a series of successful hires for that business unit.

Our approach

Our initial success led to further internal referrals and cross departmental recommendations, including hires across graduate, sales, operations, consulting, marketing, project management and professional services departments. We were very proud to be awarded pride of place on IFS' preferred supplier list in the summer of 2022. Subsequently, news spread of Jurupa's increasing proficiency and network of contacts in the ERP world and we were fortunate enough to engage with a series of end-users including **Waterlogic, ESAB, Genuit Group, Interpath, Alstons, Global Marine, Aggrekko & Fugro**.

Client since 2020

Hires made

- Marketing Intern
- Project Support Officer
- Project Consultant
- Bid Co-ordinator
- Partner Enablement Ops Specialist
- HCM Implementation Consultant
- Senior Account Executive
- 4x Business Development Representatives (YSP programme)
- Supply Chain ERP Consultant
- Director of Customer Services, Benelux
- IFS Application Support Engineer
- Director of Sales, Benelux
- Global Commercial Ops Manager
- Solutions Architect, Nordics





End result and conclusion

All of these end-user organisations had something in common - they were either planning for, or had already commenced large scale integrations of ERP systems - some of them involving multi-site deployments and integrations across wide-ranging geographies.

Where many of these companies had access to contractor resources or offshore support models, Jurupa uncovered many instances where they were unable to access talent markets for permanent employees located across Europe.

If your organisation is in the process of evaluating or has already begun a large-scale ERP implementation, consider a conversation with Jurupa to learn more about our capabilities and where we can reduce headaches by introducing the top percentile of talent to your business.

Find out how Jurupa can help your business



If you would like to discuss how Jurupa can help with your short and long term strategic recruitment needs in the UK, Europe or the US, please get in touch today on +44 (0)203 928 1966. or email info@jurupa.co

We look forward to working together to find the perfect people for your business.

Jurupa. The search is over.

